

**BỘ KẾ HOẠCH VÀ ĐẦU TƯ CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM**  
**Độc lập - Tự do - Hạnh phúc**

Số: 2881 /BKHĐT-KTĐN  
V/v Cử cán bộ tham gia khóa đào  
tạo tại Ấn Độ

Hà Nội, ngày 07 tháng 5 năm 2018

Kính gửi:

- Văn phòng 165, Ban Tổ chức Trung ương;
- Các bộ: Công Thương; Tài chính; Nông nghiệp và Phát triển nông thôn; Khoa học và Công nghệ; Ngoại giao;
- Ngân hàng Nhà nước Việt Nam;
- Viện Hàn lâm Khoa học xã hội Việt Nam.

Đại sứ quán Ấn Độ tại Việt Nam có công hàm số HAN/321/4/2018 ngày 20/4/2018 gửi Bộ Kế hoạch và Đầu tư thông báo về việc trong khuôn khổ Chương trình đào tạo hợp tác Ấn Độ, Cơ quan Ngoại thương Ấn Độ (IIFT) tổ chức khóa đào tạo "**Diploma Programme on International Trade**" tại Ấn Độ từ ngày 18/6/2018 - dự kiến kết thúc vào tháng 5/2019 và mời 20 cán bộ Việt Nam đăng ký tham dự (thông tin khóa đào tạo gửi kèm theo).

Khoá đào tạo sử dụng tiếng Anh, chi phí tham dự do phía Ấn Độ đài thọ (gồm: vé máy bay khứ hồi quốc tế, chi phí ăn ở, tiền sách và văn phòng phẩm).

Đối tượng tham dự là cán bộ quản lý có ít nhất 02 năm kinh nghiệm công tác trong lĩnh vực liên quan đến chủ đề của khóa đào tạo, thông thạo tiếng Anh, có sức khỏe tốt, đã tốt nghiệp đại học. Việc lựa chọn học viên sẽ do phía Ấn Độ thực hiện (đề nghị ứng viên tham khảo tài liệu gửi kèm theo).

Bộ Kế hoạch và Đầu tư đề nghị quý Cơ quan xem xét, cử cán bộ có tiêu chuẩn phù hợp tham dự khoá đào tạo trên theo chỉ tiêu như sau: Văn phòng 165, Ban Tổ chức Trung ương cử 06 cán bộ; các Cơ quan còn lại cử 02 cán bộ. Danh sách cán bộ được cử kèm hồ sơ (tờ khai theo mẫu, CV, thư đề cử, chứng chỉ y tế, bằng tốt nghiệp đại học và bằng điểm, photo hộ chiếu) đề nghị gửi về Bộ Kế hoạch và Đầu tư trước ngày 14/5/2018 để triển khai các thủ tục cần thiết. Trong trường hợp không cử cán bộ tham dự, đề nghị quý Cơ quan có thông báo sớm để Bộ Kế hoạch và Đầu tư trả lời phía Ấn Độ.

Bộ Kế hoạch và Đầu tư mong nhận được sự hợp tác của quý Cơ quan.

**Nơi nhận:**

- Như trên;
- Lưu: VT, KTĐN. C10

**TH. BỘ TRƯỞNG**  
**VỤ TRƯỞNG VỤ KINH TẾ ĐỐI NGOẠI**



**Lưu Quang Khánh**

BỘ KẾ HOẠCH VÀ ĐẦU TƯ  
CÔNG VĂN ĐẾN  
NỘI: 16748  
NGÀY: 27.4.2018  
CHUYÊN



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No. HAN/321/4/2018

**Sub: Scholarship for 11-month Diploma Programme in International Trade**

The Embassy of India in Hanoi presents its compliments to the Ministry of Planning and Investment of the Socialist Republic of Vietnam and has the honor to inform that the prestigious Indian Institute of Foreign Trade (IIFT) proposes to conduct the second batch of "Diploma Programme on International Trade" for participants from Cambodia, Laos, Myanmar and Vietnam (CLMV countries) commencing from 18 June 2018. Twenty (20) slots of scholarships for this programme are provided to Vietnam by the Indian Government which cover two way airfare, accommodation, meals, tuition fee, etc. Details of the programme and application form are enclosed.

The Embassy of India requests the esteemed Ministry to nominate eligible candidates for this programme. Their names and dully-filled application forms along with the following supporting documents (*like CV, recommendation letter/character certificate, Medical Certificate, Bachelor's Degree & Transcript, passport/ ID card copy*) may please be sent to this Embassy latest by **10 May 2018**.

The Embassy of India avails itself of this opportunity to renew to the Ministry of Planning and Investment of the Socialist Republic of Vietnam the assurances of its highest consideration.

Hanoi, 20 April 2017

Ministry of Planning and Investment  
Socialist Republic of Vietnam  
Hanoi



Last Date of submission of Application Form: Thursday 10<sup>th</sup> May 2018



भारतीयविदेशव्यापारसंस्थान  
INDIAN INSTITUTE OF FOREIGN TRADE  
B-21 Qutab Institutional Area, New Delhi-110016

**APPLICATION FORM**

**POST GRADUATE DIPLOMA IN INTERNATIONAL TRADE  
(June 2018 to May 2019)**

PHOTO

1. Name: \_\_\_\_\_  
(in Capital Letters)(First)(Middle)(Last)

2. Father's Name: \_\_\_\_\_  
(in Capital Letters)(First)(Middle)(Last)

3. Mother's Name: \_\_\_\_\_  
(in Capital Letters)(First)(Middle)(Last)

4. Date of Birth (dd/mm/yyyy): \_\_\_\_\_

5. Nationality: \_\_\_\_\_

6. Mailing Address with Pin Code: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Tel. Nos. with Country Code:**

(Off.) \_\_\_\_\_ (Res.) \_\_\_\_\_

Mobile: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

7. Passport Details:

Passport No.: \_\_\_\_\_

Date of Issue: \_\_\_\_\_ Date of Expiry: \_\_\_\_\_

Issued By: \_\_\_\_\_

8. Academic Record (From Graduation):

Degree/Diploma	University/Institute	Major Subjects	Year		Divn. & %age
			From	to	

9. Work Experience (if any) state in years: \_\_\_\_\_

Name of Organisation	Designation and Department	Experience	Salary (Per Annum)

**DECLARATION BY THE CANDIDATE**

I hereby declare that all statements made in this application are true, complete and correct. In the event of any information being found false or incorrect or ineligibility being detected before or after the examination, action may be taken by the Institute as deemed fit, against me.

Signature

Information Regarding Employers/Sponsoring Organization

Name & Address

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**SPONSORSHIP**

We sponsor Mr./Mrs. \_\_\_\_\_ for participation in Post Graduate Diploma in International Trade being organized by the Indian Institute of Foreign Trade, New Delhi.

\_\_\_\_\_  
(Signature with seal of the organization)



*Indian Institute of Foreign Trade, New Delhi*

***POST GRADUATE DIPLOMA PROGRAM***

*IN*

***INTERNATIONAL TRADE***

FOR

PARTICIPANTS FROM  
CLMVCOUNTRIES

## **About the Programme**

India's trade relation with Cambodia, Laos, Myanmar and Vietnam (CLMV) countries has immense potential. It is important to develop connectivity and economic integration with these regions. India's trade with the CLMV countries is over USD 11,000 million. A number of steps have been taken to develop ties with these countries like the tri-lateral highway, The Act East policy and port connectivity. These efforts will help in boosting two way trade between India and the 4 countries. Recently, the Cambodian Minister Sun Chanthol also pointed out that it is important to share the best-practices and strengthen businesses ties between the countries.

Keeping these factors into consideration, Indian Institute of Foreign Trade would like to propose a Diploma Programme designed especially for delegates from these countries. The objective of the programme is to inculcate amongst the delegates the importance of trade, investment and business across the four countries. The programme is focused on providing a holistic approach towards trade and investment procedures and current developments. The programme also focuses on regional integration and the manner in which it is related to the disciplines of WTO. The emergence of Trade Blocs has led to changes in the international trade regime. The programme also throws light on Trade in Services. A cross country comparative approach for enhancing trade has been introduced in the programme. The programme focuses on Multi Regional Agreements and their impact on Nation building. In recent years, Global Value Chains have gained momentum and thus it becomes important to assess their importance as well as implications on trade between countries.

## **Learning outcomes**

After completing the course, the participant will be able to:

- Understand the policy interface between national governments and their regional and multilateral trading partners
- Analyse each country's Foreign Trade Policy in the Global Context
- Evaluate Investment prospects and policy measures
- Analyse the issues in Trade in Services and Intellectual Property Rights
- Assess the safeguard measures, Countervailing Duties and Non-Tariff Barriers
- Undertake Negotiations and effective Trade Policy Formulation
- Understand and evaluate the mechanism of Trade Facilitation
- Analyse issues related to Globalization and the recent developments in the Global Value Chain

- Understand the Trends in Value added trade globally and for India
- Understand trade agreements, their interrelationship, and their implications in the international and domestic context

### **Cost Implications**

- There is no fee for attending the program
- All costs would be borne by Government of India including:-
  - Travel cost (Economy class)
  - Boarding and lodging for entire duration of the program
  - Meal per day
  - Cost related to books and stationery
- Please note that no per-diem would be admissible during the period of stay

### **Eligibility criteria:**

1. Graduation from a recognised university with a minimum of 50%marks.
2. Minimum 2years of work experience
3. Good understanding of English Language

### **Schedule**

Classes schedule from **09:30 AM to 5:30 PM** every day from Monday to Friday at IIFT Campus, New Delhi.

### **Programme Structure**

The programme has been designed for a time period of 11 months with a combination of class room teachings, field visits and Assignments. The draft course structure is as follows:

#### **Trimester-I**

Sl.	Course
1	World Economy and the environment of Doing Business
2	WTO and its implications on developing countries
3	International Economics
4	Foreign Investments (FDI& FII)
5	Global Climate Change And International Business
6	Research Project -Synopsis

### Trimester-II

Sl.	Course
1	International Trade Operations
2	Trade Policy- Comparative Analysis
3	Market Identification and Market Access
4	International Finance
5	Mergers and Acquisitions
6	Research Project –Interim Report

### Trimester-III

Sl.	Course
1	Global Sourcing and Import Management
2	International Business Strategy
3	Supply Chain Management
4	International Trade Logistics
5	International Business Negotiations
6	Research Project –Final Report

### Other Assignments

- Port Visit
- Industry visit
- Visit to leather cluster at Agra
- Visits to Export Promotion Councils, SEZs and other trade-related bodies

### Scheduled Time Line:

Tuesday, 10 <sup>th</sup> May, 2018	Last date of submission of application forms
Monday, 18 <sup>th</sup> June, 2018	Registration & Inauguration of the programme



***Indian Institute of Foreign Trade, New Delhi***